

# Lorenzo Naranjo

## CONTACT

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## APPOINTMENTS

### Academic Positions

2021 – Senior Lecturer in Finance, Washington University in St. Louis  
2020 – 2021 Associate Professor of Professional Practice, University of Miami  
2015 – 2020 Assistant Professor of Professional Practice, University of Miami  
2009 – 2015 Assistant Professor of Finance, ESSEC Business School

### Programs

2023 – Academic Director MSc in Quantitative Finance, Washington University in St. Louis  
2023 – Academic Director MSc in FinTech, Washington University in St. Louis  
2018 – 2021 Faculty Director MSc in Finance Programs, University of Miami

## EDUCATION

### New York University

2009 Ph.D. Finance  
2008 M.Phil. Finance

### Pontificia Universidad Católica de Chile

2002 M.Sc. Industrial Engineering  
1999 B.Sc. Industrial and Electrical Engineering

## RESEARCH INTERESTS

Asset Pricing, Corporate Restructuring, Derivatives, Fixed-Income, Commodities

## PUBLICATIONS

- “Exchange Offer, Prenegotiated, or Freefall Restructuring,” with Timothy Fisher and Jocelyn Martel, *International Review of Law and Economics*, 2026, In-Press.
- “Optimal Decision Policy for Real Options under General Markovian Dynamics,” with Gonzalo Cortazar and Felipe Sainz, *European Journal of Operational Research*, 2021, 288(2), 634–647.
- “A Multifactor Stochastic Volatility Model of Commodity Prices,” with Gonzalo Cortazar and Matias Lopez, *Energy Economics*, 2017, 67, 182–201.
- “Term-Structure Estimation in Markets with Infrequent Trading,” with Gonzalo Cortazar and Eduardo Schwartz, *International Journal of Finance & Economics*, 2007, 12(4), 353–369.
- “An N-Factor Gaussian Model of Oil Futures Prices,” with Gonzalo Cortazar, *Journal of Futures Markets*, 2006, 26(3), 243–268.

## WORKING PAPERS

- “The Impact of Institutional Investors and Lenders on Financial Distress,” with Timothy Fisher and Jocelyn Martel.

## HONORS AND AWARDS

|             |                                                                                                   |
|-------------|---------------------------------------------------------------------------------------------------|
| 2024        | Reid Teaching Award (MSFTA), Washington University in St. Louis                                   |
| 2019        | Dean's Appreciation Award, University of Miami                                                    |
| 2009        | Lawrence G. Goldberg Prize for Best Dissertation in Financial Intermediation, New York University |
| 2008 – 2009 | Jules I. Bogen Fellowship, New York University                                                    |
| 2007        | Commendation for Teaching Excellence, New York University                                         |
| 2004 – 2008 | NYU Stern Fellowship                                                                              |
| 2002        | Department of Industrial Engineering Award, Pontificia Universidad Católica de Chile              |
| 1994, 1995  | Best Academic Performance Award, Pontificia Universidad Católica de Chile                         |

## TEACHING EXPERIENCE

### **Washington University in St. Louis**

Undergraduate: Financial Technology: Methods and Practice (FIN 4506); Investments (FIN 4410); Options, Futures and Derivative Securities (FIN 4510)

Graduate: CFAR Practicum (FIN 5019); Data Analysis for Investments (FIN 5321); Derivative Securities (FIN 5241); Financial Technology: Methods and Practice (FIN 5506); Fixed-Income (FIN 5250); Investment Theory (FIN 5320); Options and Futures (FIN 5240); Quantitative Finance Projects (FIN 5560); Stochastic Foundations for Finance (FIN 5380); Topics in Quantitative Finance (FIN 5018)

Online Graduate: Data Analysis for Investments (FIN 6533); Options and Futures (FIN 6524)

### **University of Miami**

Undergraduate: Fundamentals of Finance (FIN 302); Investments and Security Markets (FIN 320); Speculative Markets and Derivatives (FIN 422); Trading and Markets (FIN 415)

Graduate: Fundamentals for Finance (FIN 635); Mathematics of Financial Derivatives (FIN 685); Nobel Prize Winning Ideas in Financial Economics & Current Topics (FIN 698); Quantitative Finance and Microstructure (FIN 643)

### **ESSEC Business School**

Doctoral: Asset Pricing I

Graduate: MBA Finance; Financial Markets in Europe; International Finance; Options; Portfolio Management; Principles of Finance

### **NYU Stern**

Undergraduate: Financial Management

### **PUC Chile**

Undergraduate: Topics in Applied Finance

## PROFESSIONAL SERVICE

### **Ad Hoc Refereeing**

Annals of Operations Research; Energy Economics; Energy Journal; European Journal of Operations Research; Journal of Banking and Finance; Finance Research Letters; Journal of Commodity Markets; Journal of Derivatives; Journal of Financial and Quantitative Analysis; Journal of Futures Markets; National Commission for Science and Technology (Chile); North American Journal of Economics and Finance; Quantitative Finance; Resources Policy; Review of Financial Economics; Swiss National Science Foundation; Transportation Research Part A: Policy and Practice

### **Conference Organizer**

2015      Association Française de Finance Meeting (ESSEC)  
 2013      Journées de Finance (ESSEC)

**Discussant**

2018      AREUEA National Conference (Washington, DC)  
 2015      Florida Finance Conference (SFU)  
 2014      Journées de Finance (Grenoble EM)  
 2011      SMU-ESSEC Symposium, ESSEC-HEC-INSEAD-PSE Workshop, Journées de Finance (Rouen Business School)  
 2010      Journées de Finance (EMLYON)  
 2009      SFA Meeting (Captiva Island)

**Doctoral External Examiner**

2025      University of Cape Town

**Program Committee Member**

2018 – 2025      Paris December Finance Meeting EUROFIDAI – ESSEC  
 2015      Association Française de Finance Meeting  
 2011      FMA Meeting

**Session Chair**

2013      Association Française de Finance Meeting (EMLYON)  
 2011      SMU (Singapore) – ESSEC Symposium

**PRESENTATIONS**

2014      Universidad de Chile (CEA), Association Française de Finance Meeting (Aix-Marseille), NFA Meeting (Ottawa), University of Miami  
 2013      Association Française de Finance Meeting (EMLYON)  
 2011      SMU-ESSEC Symposium  
 2010      IESEG Asset Pricing Workshop, ESSEC-HEC-INSEAD-PSE Workshop  
 2009      London School of Economics, University of Oxford, ESSEC Business School, University of Illinois at Urbana-Champaign, Cornell University, NFA Meeting (Niagara-on-the-Lake), SFA Meeting (Captiva Island)  
 2008      New York University  
 2007      New York University

**COMPUTING PROFICIENCY**

C/C++, Fortran, Julia,  $\text{\LaTeX}$ , Linux, Matlab, Python, Quarto, R, Stata, SAS

**OTHER**

Fluent in English, French and Spanish (Native)  
 Dual Chile / U.S. Citizenship

January 2026